## Message Text

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PAGE 01 STATE 173833

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**ORIGIN NEA-10** 

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FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN IMMEDIATE

CONFIDENTIAL STATE 173833

FOR AMBASSADOR FROM SOBER

E.O. 11652: GDS

TAGS: MILI, IR, US

SUBJECT: BELL HELICOPTER COPRODUCTION

- 1. AS YOU KNOW, CONTRACT BETWEEN BELL AND GOI ON HELICOPTER COPRODUCTION INCLUDED VERY WIDE SALES AREA WITHOUT CONDITION OF PRIOR US APPROVAL FOR EACH SALE. BELL WAS INFORMED THAT UNCONDITIONAL SALES AREA WAS CONTRARY TO US POLICY AND THAT CONTRACT WOULD HAVE TO BE CHANGED TO PROVIDE FOR PRIOR US APPROVAL ON CASE BY CASE BASIS.
- 2. ATKINS, BELL PRESIDENT, HAS REQUESTED RECONSIDERATION OF THIS DECISION IN LETTER TO MUNITIONS CONTROL AND HE HAS APPOINTMENT WITH ME AFTERNOON JULY 15. AMONG OTHER POINTS MADE IN HIS LETTER IS FOLLOWING: "THE NEGOTIATIONS BETWEEN THE IMPERIAL GOVERNMENT OF IRAN AND BELL WERE CARRIED OUT IN LATE 1975 WITH THE FULL KNOWLEDGE, AND ASSUMED BLESSING, OF THE U. S. GOVERNMENT. DURING NEGOTIATIONS, WE WERE IN CONTACT WITH THE U. S. EMBASSY AND THE SPECIAL REPRESENTATIVE OF THE SECRETARY OF DEFENSE WAS AN ADVISOR TO THE IMPERIAL GOVERNMENT OF IRAN IN REACHING THIS AGREEMENT. IF CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 173833

THE THIRD COUNTRY SALES RIGHTS WERE NOW FURTHER LIMITED, IT

## WOULD SEEM THAT IT WOULD BE A MATTER OF GREAT CONCERN TO

THE GOVERNMENT OF IRAN AND OF SERIOUS EMBARRASSMENT TO THE U. S. GOVERNMENT."

- 3. IN 75 STATE 260708, WE SENT TO YOU, FOR PRESENTATION TO SHAH, GUIDELINES WHICH WOULD GOVERN SALE OF COPRODUCED ITEMS. AS I RECALL, THIS MATERIAL WAS PRESENTED PRIOR TO SIGNING OF BELL CONTRACT.
- 4. I WOULD APPRECIATE YOUR COMMENTS ON ACCURACY OF PARA QUOTED IN THREE ABOVE AND YOUR THOUGHTS ON LIKELY IRANIAN REACTION WHEN BELL REOPENS CONTRACT. KISSINGER

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Subject: BELL HELICOPTER COPRODUCTION

TAGS: MILI, IR, US To: TEHRAN

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